

Dr. Rajiv B. Lall, Managing Director and Chief Executive Officer (MD & CEO), Infrastructure Development Finance Company (IDFC)



An economist, educated at the Universities of Columbia and Oxford, Dr. Rajiv B. Lall joined IDFC as its MD & CEO in January 2005. Dr. Lall has over two decades of experience with leading global investment banks; multilateral agencies and academia. His areas of expertise include private equity/ venture capital; international capital markets; trade & industrial policy issues and project finance including a focus on India and China.

Prior to joining IDFC, Dr. Lall was a Partner with Warburg Pincus. He joined Warburg in 1997 and handled strategic initiatives in the Singapore, Hong Kong and New York offices of the firm. He was responsible for private equity investments in the area of financial services across non-Japan Asia including India; portfolio of investments in the Philippines and Malaysia; advice on regulatory and macro issues relevant to investments in Asia and the views of Warburg on global economics and financial markets.

From 1995 to 1997, Dr. Lall was Executive Director and Head, Asian Economic Research, with Morgan Stanley Asia Limited, Hong Kong and was responsible for research on Asian Markets, especially India and China, for clients and operating divisions of the firm. He advised institutional investors on asset allocation decisions and participated in marketing of debt and equity deals for clients in India and China.

Dr. Rajiv B. Lall was with the World Bank, Washington, from 1988 to 1995 where he focused on policy issues confronting the Chinese economy and advised the Bank on lending strategy, and macroeconomic and trade policy issues. Prior to the World Bank, Dr. Lall was with Manila office of the Asian Development Bank (ADB) for three years during which he reviewed the financial and lending policies of ADB and conducted due diligence for port and road development projects. He advised the agency on feasibility analysis of infrastructure and energy projects and researched approaches to public private partnership in infrastructure development.

From 1983 to 1985, Dr. Lall was an Assistant Professor with the Florida Atlantic University where he conducted independent research and taught graduate and undergraduate courses in macroeconomics, international trade and finance, and development economics.

Dr. Rajiv B. Lall has a number of publications to his credit; is conversant in French; is instruction friendly in Mandarin and Spanish and avidly tracks strategic developments in emerging markets.